

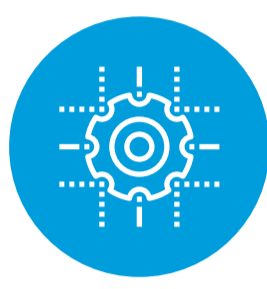
ACHIEVE YOUR MODERNIZATION GOALS —ON YOUR FINANCIAL TERMS— WITH COMPUTACENTER AND DELL

Public sector agencies are in a unique position. They must keep in-step with technology modernization efforts—hybrid cloud, private cloud, and HCI technology—but have very limited resources, both financially and in experienced IT personnel to make it happen.



ROADBLOCKS TO MODERNIZATION

Although most public sector organizations are on the path to modernization, everyone is at a different place in their journey; all experiencing common roadblocks hindering their efforts.



NEW TECHNOLOGY

New workloads require new infrastructure which can be hard to fit into a CapEx model.



TALENT CONSTRAINTS

Technology is more complex than ever, requiring specialized, and often hard-to-find, IT talent.



RESOURCE COSTS

Retention and acquisition are at an all-time-high, making it extremely difficult to afford new staff.

Computacenter and Dell empower public sector agencies to meet today's technology modernization requirements without breaking their budgets or acquiring additional staff.

GET AN OPTIMIZED HYPERCONVERGED EXPERIENCE IN A FLEXIBLE AS-A-SERVICE MODEL

Computacenter clears your path for data center modernization, hybrid cloud deployment, and creating a developer-ready Kubernetes platform with Dell VxRail.



Automated full stack lifecycle management



Consistent operational model across your environment



Jointly engineered between Dell and VMware



Ideal platform across core, edge, and cloud

Better yet, VxRail can easily fit into your OpEx budget with Dell APEX Flex on Demand, a flexible consumption model that allows you to pay for what you need now with access to ready buffer capacity to grow your footprint as your business requires.

TOGETHER, YOU GET:



FINANCIAL



Workload cost optimization



Monthly billing to maintenance cost control



5-year locked-in pricing

SERVICES



Installation and deployment



Monthly VxRail Health Check



Semi-annual cluster updates



FUTURE READY



Hybrid technology assists where workloads run



Deliver next generation solutions



Integrate with public clouds

DELL VXRAIL OPTIMIZES A VARIETY OF USE CASES



AI and ML



Data Centre Refresh



Hybrid Cloud



Cost Control



Kubernetes Platform



Virtual Desktop

WHY COMPUTACENTER?

As the 3rd largest Global Systems Integrator and a Global Titanium Black Partner of Dell Technologies, Computacenter has the real-world expertise and experience to ensure your modernization outcomes meet your expectations.



SOURCE

We help you determine your technology needs and provide the commercial structures, integration, and supply chain services to meet them reliably.



TRANSFORM

Our structured solutions and expert resources help you select, deploy, and integrate digital technology to achieve your business goals.



MANAGE

We can maintain, support, and manage your IT infrastructure and operations to improve quality and flexibility while reducing costs.

CONSUME TECHNOLOGY ON YOUR FINANCIAL TERMS

Find out how Computacenter can help you achieve your modernization and budget goals at the same time. Contact us to learn more or schedule an assessment.

[CONTACT US](#)